



Handling the Solids

*New Barnes Solids Handling Pumps
Installed at Wal-Mart Lift Station*

Our Jacksonville and Tampa offices combined efforts to secure a new installation at a Wal-Mart in Homosassa, FL. The project called for 30 HP Duplex Lift Station Pumps with a fully compliant FDEP Duplex Control Panel.

Sam Baker and Vince Rufo initiated pursuit of this project from our Tampa office since the project location is within the Tampa service area for SEPUMP. Upon a successful bidding process, the opportunity to begin a new long-term relationship with the successful contractor - Earthmover's, of Ocala, FL – became evident. Throughout this project, both companies have worked diligently to complete this project to the satisfaction of the engineer and owner.



BARNES®

The new 30 HP pumps were shipped out this month and will be installed on a Flygt guide rail system with no problems. The new Barnes SH-Series Solids-Handling pumps are an ideal fit for this application using the duel vane impeller design. This design optimized the efficiency needed to move solids and meet hydraulic performance requirements.

It's Electric!

The Future of Control Panel Standards



The new ECO SMART STATION ATL is a pre-engineered duplex control panel designed specifically for municipal lift station applications. It is housed in an innovative multiple compartment ARC ARMOR post mount enclosure (patents pending).

This panel features three different zones to prevent any unnecessary operator exposure to high energy circuits and potential arc flash conditions. Zone 1 is the Service Compartment, Zone 2 is the MCC Compartment, and Zone 3 is the Controls Compartment.

The standard design panel is fitted with a 6-inch color touch screen controller. Some of the many features included in this controller are: flow monitoring, data logging, historical trending, data storage via SD card, and remote monitoring.

Southeastern Pump has the exclusive rights to distribute the ECO SMART panel throughout our sales territory! Please visit our website or follow this link to learn more about Arc Flash Hazards and the products now available to protect you and your personnel: <http://www.ecosmartpanel.com/products.html>.

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SOUTHEASTERN PUMP

Tampa • Pompano Beach • Jacksonville

It's Personal

Southeastern Pump Comes Together

Southeastern Pump recently held our annual company meeting. This is an opportunity for us to all gather together to review our progress as individuals and as a company. This year, our study was focused on adaptation to our market and how change affects us as individuals and what impact that has on us as a team. Our instructional reading was the short novel, Who Moved My Cheese by Spencer Johnson.

The object of this book was to open our eyes to new opportunities, or "open our nose to a new smelling cheese". The ensuing conversations gave us the opportunity to share experiences and

understand things from another point of view. With the macro-economy and construction markets changing, it is important to recognize change and adjust for the better to ultimately keep moving forward as a team.

H₂O Savings

Holiday Water Tips

Preparing for and cleaning up after a holiday meals and parties can use much more water than ordinary, everyday use. Running your tap continuously while preparing food or washing dishes wastes water and can use more than two gallons of water every minute your tap is running. That's a lot when you're

cooking a big meal for extended family members and friends!

Find ways to reduce your water and energy use, for example:

- Scrape dirty dishes clean, instead of using water to rinse them before you put them in the dishwasher.
- If you don't use a dishwasher, fill the sink with a few gallons of soapy wash water, clean your dishes, and put them aside. Then rinse them all together afterward.

Either of these simple practices could save 10 gallons of water.

Thank you to the United States Environmental Protections Agency for these helpful tips.



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